

**Egyptian Board of Realtors®, Inc
Board of Directors Meeting
9:00 a.m. April 12, 2018
1306 N. Atchison, Marion, IL**

Teresa Camarato, Past President; Suzanne Wood, President; Cindy Bevis, President Elect; Brian Wood, Secretary/Treasurer; Amy Bailey, Paul Coons, Ted Popov, Cheryl Ruzich, Nancy Siegmund, Chris Sisulak, Dave Thompson, Stewart Weisenberger, Charay Palmer, AE

Also present: Ron Deedrick, Government Affairs Director, Illinois Realtors®

The Order of Business Follows:

- **BOD Meeting Minutes from February 8 & 23 – Approved**
- **Financial statements –Approved**
- **Membership Additions/Terminations/Transfers for February, March - Approved**

AE Report

- **Education – AE reported great attendance for Education week at JALC. Due to some policy changes at the college, AE suggested using empty space for a Pre-Licensure School at the EBOR office. The Board was supportive of pursuing that option.**
- **Transaction Desk – AE reported that currently all managing brokers have paid for their offices except 7. The Ed/Tech Committee has been a great help with training the members. A report sent to AE from Transaction Desk shows a better than average adoption rate of the product.**
- **Website – New website is under construction and should be Live in May. AE demonstrated the layout of the new site.**
- **Regional Multi Listing Service – Meetings are moving along with good input from EBOR's task force. RMLS is getting pricing on various products. FLEXMLS has been notified of a possible termination after EBOR's agreement is up in July.**
- **Cooperation & Compensation – AE reported a complaint from an area broker regarding the conduct of some agents from outside of EBOR. She asked the AE to provide a document outlining procedures to provide those agents. AE will forward a draft to the Board for review.**

Committee Reports:

- **Bylaws Committee** reported the Policies & Procedures Manual have been updated and presented to the Board for approval. Motion approved to accept the revisions.
- **Legislative Committee** met and G.A.D. Ron Deedrick presented a report on recent activities. EBOR has received a \$2000 NAR grant for the Marion Park District project. Motion made and approved to add \$500 to the grant for the project. The "Southern Illinois Made Trade Expo" to be held late July at the Pavilion in Marion already has 70 vendors signed up. EBOR received a \$3000 NAR grant for this project. Motion made and approved to add \$500 to the grant for the project. In return, EBOR will have 6 booths at the EXPO. EBOR also received a \$2500 grant towards the Mayoral Breakfast to be held during the next General Membership Meeting in April.
- **ED/TECH Committee**. No report.
- **Awards Committee** reported that the March event was sold out this year and considered it a success. There were some online registration issues which will be addressed for next year's event. A follow up meeting is planned.

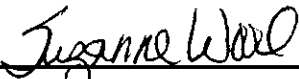
Old Business:

- Director Wood asked for withdrawal of the monthly Fair Housing Report sent out to the Managing Brokers by the MLS Coordinator. After discussion, however, motion withdrawn.
- A Special Board of Directors Meeting is scheduled for May 10 to discuss details and an update regarding the RMLS.

New business:

- **Director Wood voiced concern about EBOR's Reserves. Motion made and approved for the Finance Committee to review and make recommendations to increase EBOR's reserves.**
- **Director Wood recommended the Contract Committee meet and review the Commercial contract. Chairperson Cindy Bevis agreed to schedule a meeting soon.**
- **Motion was made and approved for the formation of a Lockbox Replacement Task Force. President Wood appointed Cindy Bevis to spearhead that effort.**
- **Consideration of the revisions to the new FLEXMLS Guidelines for Residential Listings tabled for next meeting.**

Meeting adjourned at approximately 11:30 A.M.



Suzanne Wood, President