Egyptian Board of Realtors®, Inc Board of Directors Meeting 9:00 a.m. August 8, 2019 1306 N. Atchison, Marion, IL

Present: Cindy Bevis, President; Bob Davenport, President-Elect, Ted Popov, Secretary/Treasurer; Suzanne Wood, Past President, Amy Bailey, Paul Coons, Penny Murden, Nancy Siegmund, Chris Sisulak, Mark Terry, Dave Thompson, Stewart Weisenberger, Charay Palmer, AE; Ron Deedrick, GAD

The Order of Business Follows:

- BOD Meeting Minutes from June 20, 2019 Approved
- Membership Additions/Terminations/Transfers for June, July Accepted Government Affairs Report
 - GAD, Ron Deedrick discussed the upcoming "Let's Talk Real Estate" meeting in Effingham with John Shimkus. All were encouraged to attend.
 - GAD discussed proposed place making grants; will send more info.

AE Report

- 20 new members at July New Member Orientation
- Several Realtor® volunteers helped at the Vietnam Moving Wall locate at the Marion VA Hospital.
- MLS Update –In June, 85 notices sent out with 23 second notices; in July we sent 32 notices and issues 3 fines. Notices were down because the MLS Coordinator was out two weeks for vacation.
- Our GAD, Ron Deedrick secured a \$15,000 grant from the Illinois Realtors® Relief Fund. Funds will be available to residents from Alexander county who were impacted by recent flooding.
- Managing Broker meetings are completed. A recap and handouts were sent to the Managing Brokers.
- Representatives from ShowingTime and Paragon will present during the upcoming Ed/Tech Day. Young Brockhouse from Illinois Realtors® will give an overview of the new License Law changes.
- The launch of our new MLS system is scheduled for late October and should be Live mid-November. FLEXMLS will run parallel with the new Paragon system. Live training is scheduled during this parallel time. A trainer from CRS Tax Suite will also be training during this time.

- EBOR employees have taken the online A.L.I.C.E. training. The Williamson County Sheriff's office will do a walk through of the office to recommend safety strategies.
- EBOR will host a meeting with S.I.C.H. to discuss their Rapid Rehousing program. Property Managers, Landlords and Property Owners are invited to attend on September 26, 10:00 a.m. at the EBOR office.
- Leadership Summit in Chicago Bob Davenport and myself will attend.

Committee Reports:

The following committees reported:

- Finance Committee Chair Ted Popov the committee had several cost saving recommendations to present for BOD approval:
 - 1. Motion approved to refinance the building mortgage
 - 2. Motion tabled to limit the number of attendees from the Board for Illinois Realtors® and NAR events.
 - 3. Motion approved to replace a financial audit with a financial review every other year.
 - 4. Motion approved to offer to list vacant office space to EBOR brokers on a 6 month agreement. In the event of multiple requests, the successful agent will be drawn by lot.
 - 5. Motion approved to increase dues by \$20 for Realtors® and Affiliates.
 - 6. Motion approved to increase several one-time membership fees.
 - 7. Motion to approve budget as revised for FY 2019-2020.
- Legislative Committee Chair Suzanne Wood discussed the upcoming raffle to raise additional funds towards EBOR's goal.

Closed Session

The Board entered a closed session to discuss a personnel matter.

<u>New Business</u> – Director, Dave Thompson requested members of the Board make recommendations to the ROTY Committee for EBOR's Realtor® of the Year.

Meeting adjourned at approximately 11:10 a.m.

Cynthia Bevis, President