Egyptian Board of Realtors®, Inc Board of Directors Meeting 3:00 p.m. February 13, 2020 1306 N. Atchison, Marion, IL

Present: Cindy Bevis, Past President; Bob Davenport, President, Ted Popov, President-Elect, Ayn Bartok, Secretary/Treasurer, Paul Coons, Linda Holt, Joshua Reagor, Debra Smith, Mark Terry, Dave Thompson, Stewart Weisenberger, Charay Palmer, AE, Ron Deedrick, GAD

Guest: John Rendleman, FMGR

Appointment of Director

The Board of Directors reviewed qualifications from the three candidates who submitted applications to the AE. A nomination was made and approved to appoint Kim Owsley to fill the vacancy. A thank you letter will be sent to the other candidates.

GAD Report

GAD, Ron Deedrick provided an update on the upcoming Major Investor Dinner on March 4, 2020 at Mary's Restaurant. Illinois Realtors® will send out invitations. In other business, he reported on the Nuisance Ordinance proposed in Centralia. Egyptian's RPAC trustees Mark Terry, Ayn Bartok and Teresa Camarato participated in candidates' screening for the upcoming elections. Terri Bryant and Bailey have received Illinois Realtors® support.

Attorney Report

Attorney John Rendleman with Feirich, Mager, Green & Ryan reported on Egyptian's obligation under their Operating Agreement with the RMLS Alliance. He noted:

1. The current agreement requires 180 days advance notice to terminate.

- 2. Representation on the RMLSA ends at the date of that notice.
- 3. Egyptian would still be liable for vendor costs for up to 5 years (i.e. contracts with Paragon, CRS Tax Suite, ShowingTime, Instanet, Clareity are 3-5 years).
- 4. Costs to withdraw and subsequent expense would be prohibitive.

In light of the financial burden a withdrawal would cause, the Board of Directors agreed that a withdrawal would not be in the best interest of Egyptian.

Committee Reports

Awards Committee Chair, Cindy Bevis reported the Committee is planning this year's Awards event, "2019's Fairytale Ending". The event is being held at Kokopelli Golf Club on March 26, 2020 from 5:30-7:30 p.m. Details soon.

Bylaws Committee Chair, Steward Weisenberger reported the committee is actively reviewing the Bylaws with input from the Board Attorney and hopes to complete the project by the next meeting. The Committee will next review the Policy & Procedures and develop policies regarding the RMLS Alliance Council Members.

Review of Strategic Plan

Motion approved to extend the Strategic Plan to 2021 with a review of the Mission Statement.

AE Report

After several office meetings, AE reported the need for additional training on Paragon, Homesnap, RPR and Showingtime. Debra Smith and Kim Owsley have recently returned from Paragon training and will be able to assist. Scheduling is underway. AE received several suggestions from agents to help improve the program. Suggestions are submitted to the MLS council for consideration and approval. On February 4, there were over 40 in attendance at a CE class presented by Kim Daugherty & Deb Thoman. Norm Willoughby will be presenting 2 more CE classes on February 18th. A First Time Home Buyer Seminar will be held on February 29th at the EBOR office. Mayor Absher made an

appearance and discussed the benefits of locating in Marion. The Board of Directors agreed to allow the AE to skip the AEI conference in San Diego this year.

Meeting adjourned at 5:40 p.m.

Robert Davenport, President