Egyptian Board of REALTORS, Inc. General Membership Meeting Minutes September 1, 2022 Giant City Lodge, Makanda, IL

The General Membership Meeting convened at approximately 12:30 p.m. following a luncheon buffet. There were approximately 62 in attendance.

President Mark Terry called the meeting to order, welcomed the REALTOR® members. The Anti-Trust Statement and the Pledge of Allegiance followed.

Motion approved to accept the General Membership Meeting Minutes from July 7, 2022.

President Terry recognized Egyptian's new Realtor® and Affiliate members. These individuals joined during the third quarter of 2022:

Susan Kroll, Axis Agency, Nashville, IL
Kristen Mosbach Keller Williams Pinnacle, Carterville, IL
John Barnak, Real Broker, Naperville, IL (New Office)
Tanya Bundren, Realty 618, Marion, IL (New Office)
Justin Zurlinden, Keller Williams Pinnacle, Murphysboro, IL (New Office)
David Davis, WIN Home Inspection, Carbondale, IL (New Affiliate)
Lauren Johnson, First Trust Home Loans, Benton, IL (New Affiliate)

Guest Speaker from Regions Bank, Mortgage Loan Officer, Nevin Trefs gave an overview of programs available at their bank.

GAD Report

Government Affairs Director presented an update on local issues and upcoming elections. He also reported there would be an upcoming "Let's Talk Real Estate" with Rep. Mike Bost and Walker's Bluff September 9, 2022, from 1:30 – 3:30 p.m. All are invited and encouraged to attend.

Association Update by Charay Palmer, AE

- Egyptian had 18 new members at the July 1 Orientation and continues to grow.
- Broker Attribution including contact information is required on all Brokerage IDX sites.
- AE discussed third party agreements and their importance to protect the brokerages from copyright infringement lawsuits.
- NAR's "Riding With the Brand" Challenge discussed.
- Safety tips are being shared during September, NAR Realtor Safety Month.
- Members are encouraged to use the FOREWARN safety app.
- AE discussed the "On Watch" presentation by the Malouf Foundation at the NAR
 Leadership Summit in Chicago in August. Realtors® are encouraged to take the free
 training provided and to watch for any signs of sexual abuse or trafficking.
- The Board of Directors approved the annual budget for fiscal year 2022-2023. The budget includes increases to Dues, MLS fees and Lockbox fees to stay ahead of rising operational costs and to contribute to the reserves account in 2023.

 Retirement Party for Brenda Quinn is September 28, 2-5 p.m. at the EBOR office. All are invited to attend.

REALTOR® OF THE YEAR

Jan Mandis from the ROTY Committee presented Linda Holt with the 2022 Realtor of the Year. Mandis complimented Holt on her volunteerism, enthusiasm and energy and gave numerous examples of her activities. Holt will represent Egyptian at the Illinois Realtors® ROTY banquet in April 2023.

INSTALLATION OF OFFICERS & DIRECTORS

Past President Ayn Bartok led the installation ceremony for the new inductees including the Oath of Office and Passing of the Gavel.

Among the inductees: Suzanne Wood, President Elect; Teresa Camarato, Secretary/Treasurer; Melanie Hampton, Debra Smith, Stewart Weisenberger, Directors.

RECOGNITION OF OUTGOING BOARD MEMBERS & COMMITTEE CHAIRS

President Terry presented Ayn Bartok with a plaque of appreciation for her service on the Board of Directors.

Committee Chairs were presented with a Certificate of Appreciation.

President Terry encouraged everyone to volunteer for one of the committees and do their part to help our organization.

RPAC DRAWING

Congratulations to Megan Aloffo, winner of the \$100 gift card. All those who contributed \$20 to RPAC along with their quarterly MLS fees in July were eligible to win.

PRESIDENTS REPORT

Outgoing President, Mark Terry encouraged members to volunteer in the upcoming year. Incoming President, Paul Coons reported on his impressions at the recent NAR Leadership Summit in Chicago.

The meeting adjourned at approximately 2:00 p.m.

President Mark Terry