Egyptian Board of Realtors®, Inc. Board of Directors Meeting 11:00 a.m. April 13, 2023 Herrin Civic Center

Present: Paul Coons President, Suzanne Wood President Elect, Teresa Camarato Secretary Treasurer, Paula Arpasi, Melanie Hampton, Linda Holt, Travarr Rudd, Deb Smith, Stewart Weisenberger, Hope Williams, Brian Wood, Charay Palmer, AE

Excused: Mark Terry, Ron Deedrick

Those present recited the Pledge of Allegiance and signed the Antitrust Avoidance Statement.

- Motion approved to accept February 9, 2023, BOD Meeting minutes.
- Membership Reports reviewed February & March

Committee Reports

Brian Wood, Chair of the Awards Committee, reported on the recent Awards Event in Benton at Café Bloom, which was considered a tremendous success. Approximately 148 attended the event. Donations from brokerages and tickets purchased paid for the venue, food and decorations. The cost for the award plaques exceeded the \$2500 budgeted for their purchase due to the higher volume of award recipients. He recommended the budget amount be increased next year for the event.

Tammy Kissing, Chair of the Education/Technology Committee reported that their committee has already met 3 times this year and has selected the date and secured the venue. Also, a guest speaker has been selected and topics for the various round tables. The format will be like last year's event and will be held October 12, 2023, at the Herrin Civic Center.

Teresa Camarato, Secretary/Treasurer reported on the board finances. During the discussion, the AE emphasized the need to focus on building reserves this year. During the current fiscal year, travel will be conservative and limited. AE introduced the idea of selling the vacant lot at 1402 N Atchison. Originally purchased for extra parking, that does not seem necessary now. The Board asked her to find out what the potential value is today.

RMLS Council Report — AE had forwarded minutes from previous meetings for board review. Council Member Paula Arpasi discussed the possibility of a dividend from the RMLS Alliance. Egyptian's investment in the RMLS Alliance as a founding member has increased. A motion was approved to request a dividend from the RMLS Alliance.

AE Report

No report.

New Business

None presented.

Meeting adjourned at noon.

President Paul Coons